



Iowa-Illinois Chapter NEWSLETTER

June 2013

NOTES FROM THE CHAPTER PRESIDENT

There's a pattern emerging. Newsletters have become an annual writing. It's not that there is only news annually. If you check our website periodically, you will see there's lots of News items and Event items appearing throughout the year. We continue to make the site as current on information as possible. Much of your Chapter's year long activities come to fruition in the May/Jun timeframe, and hence a special Newsletter is warranted to address these activities. As last year, the now 6th Annual Midwest Small Business Government Contracting Symposium and scholarships/awards are now completed. You should also note that your chapter succeeded again in being named a Model Chapter for 2012; that is 11 consecutive years we have been so honored. Our Model Chapter submission package and notification of selection are on our website. We were one of only 14 Chapters of the 52 total NDIA Chapters to receive this award.

We hosted the 6th Annual "2013 Midwest Small Business Government Contracting Symposium" May 22nd and 23rd at the i-Wireless Center.

As last year, our symposium was the anchor event upon which the Army Sustainment Command's (ASC) Advance Planning Briefing for Industry (APBI) integrated into the overall event period. The ASC Command Group participated in both days of the symposium. The "Developing Partnerships for Success" theme this year genuinely reflected the thrust of the presentations. In spite of the sequester and the uncertainty and constraints it posed on participation, we still had a great turn-out. Registered attendees totaled 550 as compared to 640 last year, with exhibitors totaling 104 (103 last year). The breakout stats were: 479 from industry, 65 from government, plus 6 active duty military. There were 74 large and 214 small businesses attending. Impressive numbers! The layout and conduct of the event was more exhibitor-centric than prior years, and received much positive feedback from both attendees and exhibitors. The Matchmaking session, now in its third year as part of the symposium, once again was a huge success and heavily attended activity. Small businesses were able to schedule one-on-one sessions with represented large businesses such as Alliant Techsystems, CGI Federal, DynCorp International, Honeywell Technology Services, John Deere, L-3 Communications, ManTech International Corporation, and many more (see the Matchmaking agenda for the symposium still on our website for a complete list). There were at least 60 distinct small businesses, 15 primes, with at least 120 separate appointments occurring during the scheduled matchmaking session on the second day of the symposium. Survey feedback once again gave high marks to the Matchmaking event which remained a well-liked portion of the symposium; in fact, once again the overall symposium also received high marks.

The Joint Manufacturing Technology Center (JMTC) and the Joint Munitions Command (JMC) both provided informative industry briefings about what they are about and how they are posturing for the future.

This year, the Chapter used Modern Woodmen Park and a May 19th River Bandit's ball game as the venue for presentation of the 2013-2014 IA-IL NDIA and Sargent Paul Fisher Scholarships to the recipients. Earlier in February, the Chapter once again provided a STEM scholarship presented during the annual Quad Cities Engineering and Science Council (QCESC) dinner meeting. The Chapter also selected two Chapter Lifetime Contribution Award recipients, from nominations provided; a separate presentation was held to honor these two

individuals. Some photos of the events and details of Scholarships/Awards are shared later in this newsletter.

Unfortunately, there is no real update information to share regarding the DOD STARBASE Program and the application package submitted by the RIA Garrison in August 2011. We understand that our package remains in the queue and was likely to be funded in the next wave of new STARBASE approvals. However, with the sequester and the overall worsening funding situation at DOD, emphasis will obviously be more on trying to sustain existing DOD STARBASEs than adding new ones. Nonetheless, the DOD STARBASE Program is one of several continuing government priority initiatives in support of Science, Technology, Engineering, and Mathematics (STEM). As earlier mentioned, our Chapter again offered a specific STEM targeted scholarship through QCSEC; details are discussed in the Scholarship section of the website. The Chapter will continue to keep the DOD STARBASE initiative on the screens of the local Congressmen. We also continue to actively support other STEM activities (e.g., Engineering Kids Summer Camp, QC Elite FIRST Robotics team, Putnam Museum STEM Center, FIRST LEGO League Robotics Team, and attendance donations for the QCESC dinner).

It is not often that one can get something of tremendous value, FREE. But NDIA continues to offer, F-R-E-E three (3) year memberships to Government Employees. It includes 12 issues each year of the National Defense magazine! Go to the NDIA website to the Membership & Chapters area and sign up now! I'd like to see more Government folks taking advantage of this offer. There are lots of great articles and opinions on varied national defense issues. You will find these often linked directly to what and how you, as one of more than 1000 Chapter members, are supporting our national security.

Putting together our annual symposium, as well as supporting other activities of the Chapter, does take a level of focused dedication and time. However, with your active involvement, that effort can be spread among many, making each person's contribution both easily accommodated and even more enjoyable. We do great things – help us do more! We really need more Chapter members to become actively involved in your Chapter's events/activities, to even include participation on the Board of Directors. Please step up and "Contact Us" on this website or contact any of the board members directly and become part of our Chapter support team.

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George B Rivard
President

IA-IL CHAPTER HOSTS MIDWEST SMALL BUSINESS CONFERENCE

As mentioned above, we hosted the 6th annual small business conference. Presentations/briefings given during the conference may be viewed elsewhere on our IA-IL Chapter website, along with the list of attendees. Below are some photos from the event.



Mr Bob Radkiewicz and Mr John Masengarb ready the attendance badges and complete pre-conference preparations.



Ms Lynn Gibson, of Valley Construction, was our Mistress of Ceremonies for the entire event; she did a superb job of keeping the conference on track!



A panel of Prime Contractors describe what they expect from a small business seeking a business relationship.



Mr. John Wetzel, representing SCORE, provides his take on the challenges of growing your small business. Also pictured is Ms Vicky Miller, Director, Illinois Procurement Technical Assistance Center (PTAC) at Black Hawk College.



On the left, is Ms Beth White, Iowa State University Extension and Outreach, CIRAS, being the match maker extraordinaire. This remains a well-attended, sought after event of our symposium.



Above, you will note that we used almost the entire main arena to accommodate our 104 exhibitors. Padded carpeting and extensive networking breaks supported our more exhibitor-centric focus this year.



Several sessions were held in the main arena utilizing the auditorium type bleacher seating. BG General John F. Wharton, ASC Commanding General, provides some ASC insights to the attentive audience.

The Wednesday evening reception included a Plinko game with a drawing for two mini-IPads. To enter, one had to get 10 different exhibitors to sign their Plinko card. The number of actual chances to win was determined by which slot the Plinko wheel fell into.

The lucky winners (below) of the mini-IPads were Mr. Dale Petersen from Honeywell Technology Solutions Inc. and Ms Deborah Peer from Peer Trucking Company. The announcer was Mr. Drew Horvath, a Chapter member.



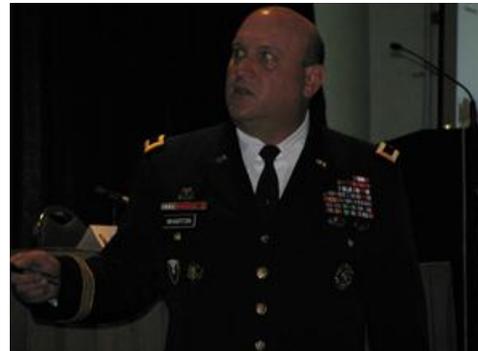
For the past several years, we have used the NDIA Symposium event as an opportunity to showcase outstanding small businesses – one from Iowa and one from Illinois – as selected by Iowa State University Extension and Outreach, CIRAS and by the Illinois Procurement Technical Assistance Center (PTAC). This year, once again, two truly deserving small businesses were recognized with an award. The Iowa recipient was Mr. Bob Hickman, owner of Chenhall's Staffing Services, Inc. The Illinois recipient was Ms. Natalie Linville-Mass, owner of Media Link Incorporated. They are pictured below receiving their awards.



Of particular symposium attendee interest was the Enhanced Army Global Logistics Enterprise (EAGLE) and Directorate of Logistics (DOL) update presentations. To the right is Mr. Michael Hutchison, Principal Assistant Responsible for Contracting – Army Contracting Command –Rock Island, addressing the attendees.



Below and to the right, BG John F. Wharton, Commanding General, Army Sustainment Command, discusses his current mission and sustaining the decisive edge for Army and Joint Force 2020.





On the left, the ever vigilant Ms Lynn Gibson, our Mistress of Ceremonies, takes a well-earned pause, with a smile, as Vista audio-visual staff and BG Wharton's aide intensely watch the presentation.



Our Chapter's objective is to facilitate the open exchange of ideas and information between government and industry. From the feedback surveys from both the conference attendees and the exhibitors, the 6th Annual Symposium was again a great success, meeting that objective. Events such as this could not occur without the contributions of our many sponsors, and the time and exhaustive efforts of the planning committee members from throughout the Quad Cities community. Thank You!

IA-IL CHAPTER AWARDS 2013-2014 SCHOLARSHIPS

Complete details of our 2013-14 Scholarship Program recipients in the "Scholarship Recipients" section of our website or [Click here](#). In summary, a total of 13 scholarships were awarded this year: One STEM, 10 NDIA, and 2 SGT Paul Fisher Scholarships. Each scholarship was in the amount of \$2000; that totals \$26,000! In the last five years, our Chapter has awarded \$80,500!!

CHAPTER PRESENTS GREENBERG AWARDS

This year, two people were recognized for their lifetime contributions to National Defense. The awards were formally presented 18 June on Arsenal Island. Mr. James J. DeWulf and Mr. Rob E. Roy both were recipients of the Paul Greenberg Award.



Mr. James J. DeWulf was selected for the Paul Greenberg Award for his lifetime contributions to the Ammunition Industrial Base.

Mr. DeWulf began his 30 years of government service in 1980, spending most of his career directly involved in industrial base management activities. From early installation workloading and staffing support to industrial base strategic planning, infrastructure assessments, critical skills reviews, and mobilization planning, Mr. DeWulf consistently demonstrated his commitment to maintaining, sustaining, and preserving the munitions industrial base.

Mr. DeWulf is considered the "Father of IBAT", a munitions Industrial Base Assessment Tool. The Single Manager for Conventional Ammunition IBAT is a real time web based application focused on acquisition planning and contingency operations. In addition to current assessments of the munitions industrial base, it can provide assessments of the industrial base's responsiveness against any set of requirements. Jim provided the government program management and contractual technical oversight in the architectural design and deployment of IBAT. He worked with key planners on efforts to make the system user friendly and provide the functionality necessary to support varied user requirements with broad and accurate real time assessments of the munitions industrial base.

Jim retired from Government service in February 2010. Because of Jim's extensive detailed knowledge of the IBAT and the munitions industrial base, he was brought back for 20 months as a rehired annuitant to further enhance the utility and progress of the deployed IBAT.



Mr. Rob E. Roy was also selected for the Paul Greenberg Award for lifetime contributions to the Ammunition Industrial Base

Mr. Roy, President of Decision Sciences Inc (DSI), has been with them since its inception in 1986 and associated with the US Army industrial base evaluation since 1996. His early career included his involvement in the development of the Air Force Warrior Support System and the Joint Capabilities Assessment Program. That program was the predecessor to the munitions Industrial Base Assessment Tool (IBAT), developed through the technical knowledge and leadership of Mr. Roy. He also was the co-designer of the related Minimum Sustaining Rate (MSR) module, that is capable of assessing the probability of sustained viability across the DOD munitions sector. IBAT was deployed 10 years ago by the Army as its primary supply chain management system. IBAT is web based and provides decision support information of critical ammunition components and end-items across functional organizations. The simulation capabilities assist analysts in identifying choke points and bottlenecks at all tiers of the production base by incorporating a bottoms-up analysis. The forward looking MSR module evaluates facility's financial viability considering total product mix, and is capable of calculating minimum levels of production and flagging a facility if production base capabilities are at risk. The more recent development of the Status Tool Environmental Program (STEP) application has enhanced the JMC's installation management. IBAT and STEP support all facets of industrial base management.

Mr. Roy has been, and continues to provide vital modeling tools for improved management and execution of munitions programs critical to the war fighter.